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01



CEO Letter

Dear colleagues, clients, and partners,

2024 has been a key year in consolidating our ESG strategy. We have made steady progress towards a more responsible business model, integrating sustainability across all our activities and reinforcing our positive impact on society.

At PFSTECH, we believe that technology, data, and artificial intelligence are not only drivers of efficiency and growth but also powerful tools to help build a fairer, more inclusive, and more sustainable society.

This year, we have proven it through action. We have expanded our social initiatives, supporting over 15 organisations with more than €80,000 allocated to social causes and impactful projects. From donating equipment to soup kitchens and shelters to supporting our colleagues and communities affected by the DANA floods, we have responded as a committed team and company.

We have also strengthened our internal policies promoting wellbeing, equality, and work-life balance, with our eWORK model remaining a benchmark for flexibility and quality of working life. Today, 36% of our workforce are women — 20 percentage points above the STEM sector average. A figure that makes us proud and motivates us to keep advancing.

In governance, we renewed our ISO 27001 and PCI DSS security certifications, maintained the “Cero es +” distinction for the second consecutive year, and remain within the top 17% of best-rated companies in our sector according to EcoVadis.

But we are not standing still. We are already working on an improvement plan based on the areas identified in our latest evaluation. The 2025 roadmap we present in this report is not merely a statement of intent — it is a real commitment to continuous improvement, aligned with the priorities of our stakeholders.

I would like to extend special thanks to the PFSTECH team. Your talent, commitment, and sense of purpose make each of these achievements possible. Thanks also to our clients, partners, and social allies for accompanying us on this journey.

We continue to believe that it is possible to run a business with conscience, to grow responsibly, and to lead with purpose. In 2025, we will do so even more strongly.

Sincerely,

Agustín Rodríguez Sánchez
CEO of PFSTECH



02

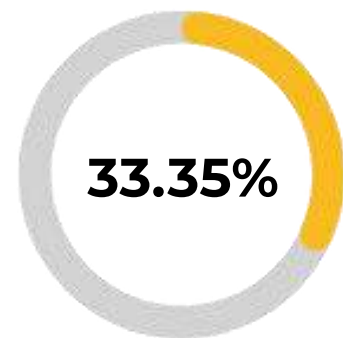


About PFSTECH



2024 Revenue
45.31 M€

EBITDA Margin

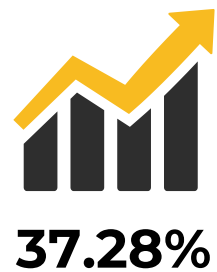


Total Employees
512

2024 EBITDA
15.11 M€

Revenue per Employee
29,512€

EBITDA CAGR 21-24



EBITDA CAGR FTE 21-24



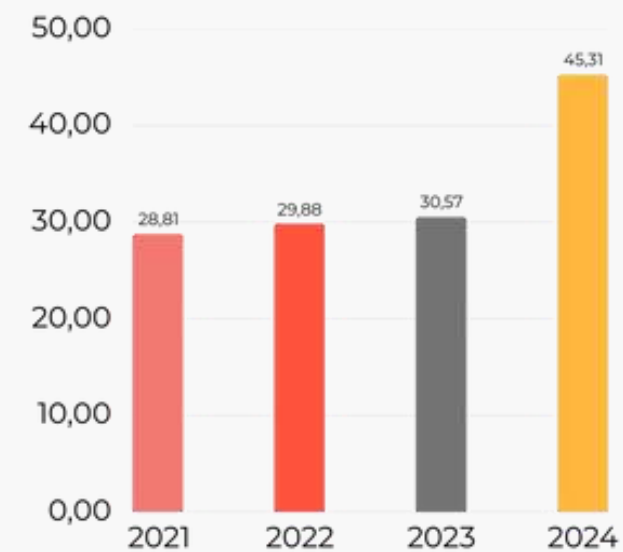
REVENUE CAGR 21-24



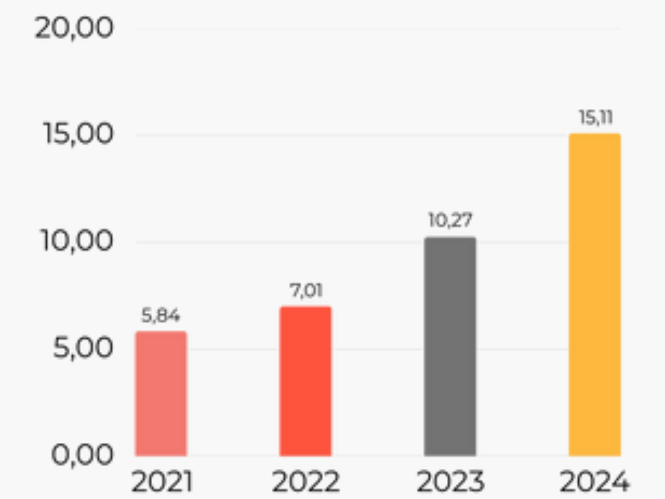
Clients
+5,000

Countries with Client Presence
27

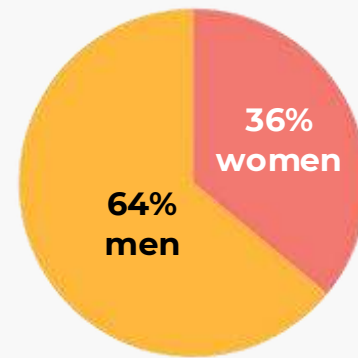
Revenue (in millions of €)



EBITDA (in millions of €)



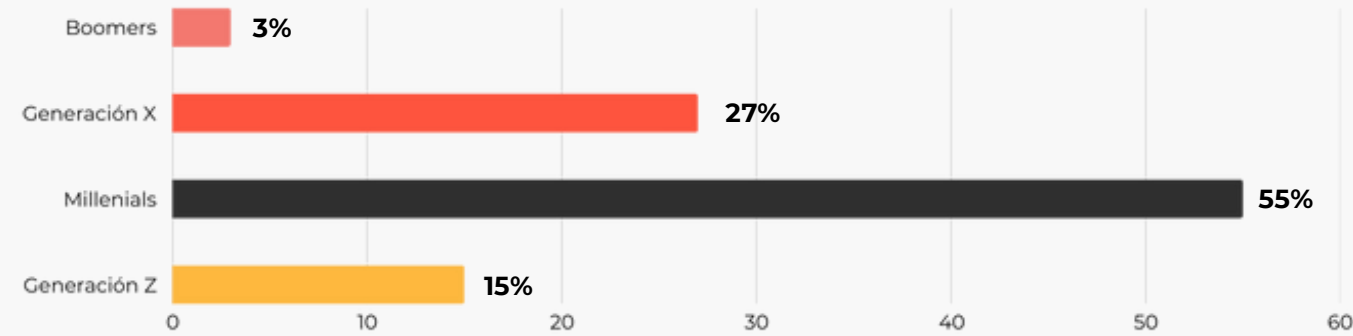
512
Total employees
at end of 2024



89
New hires in 2024

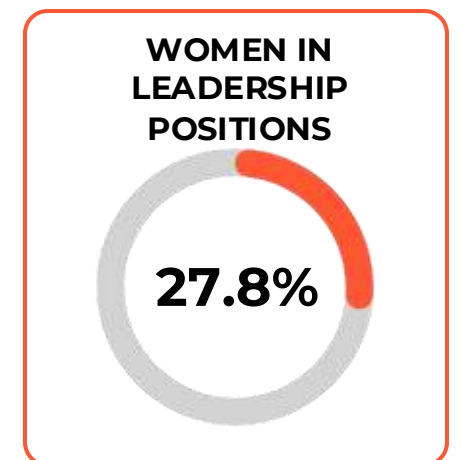
5,7 years
Average tenure

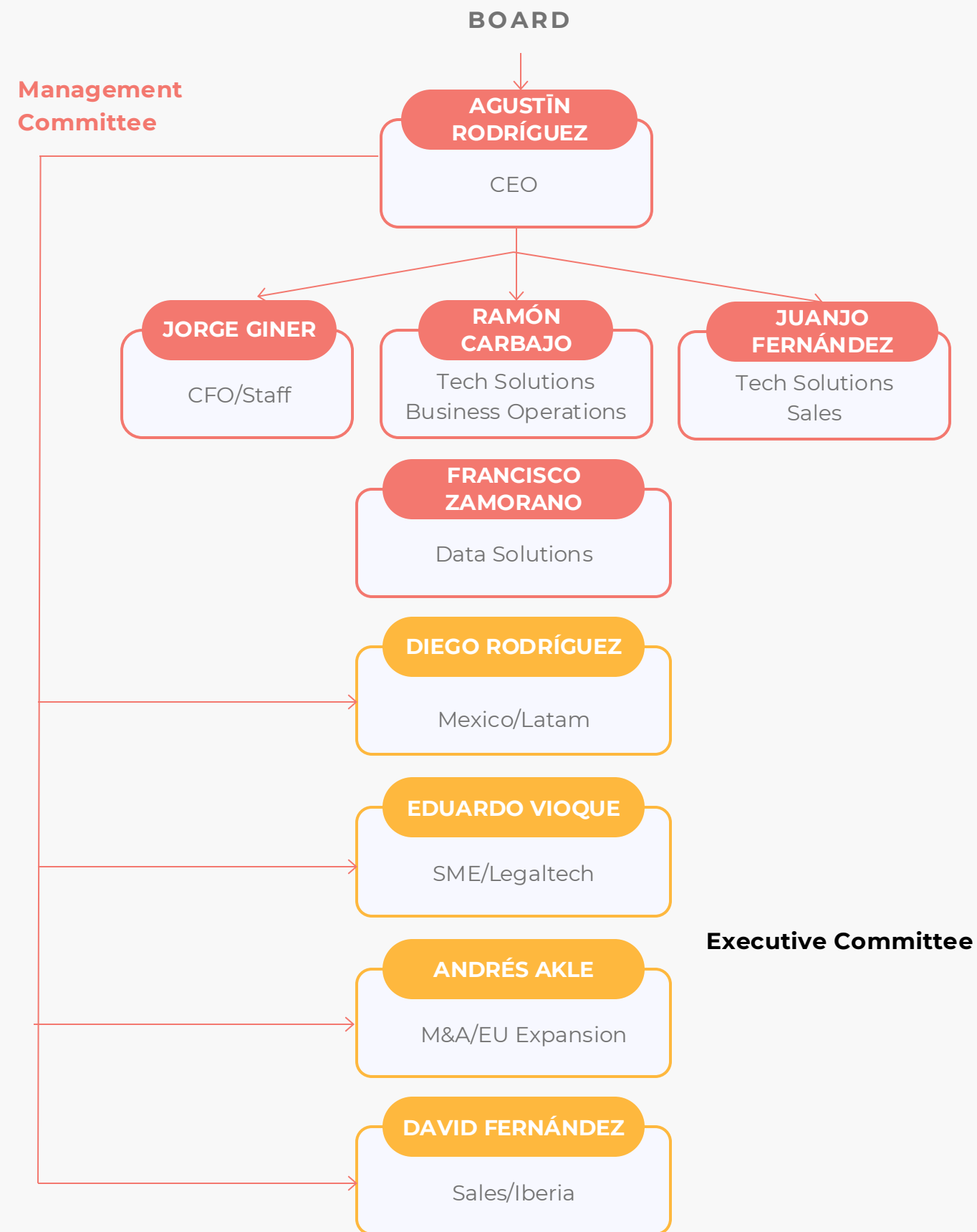
37,7 years
Average age



7,46%
Voluntary turnover
rate

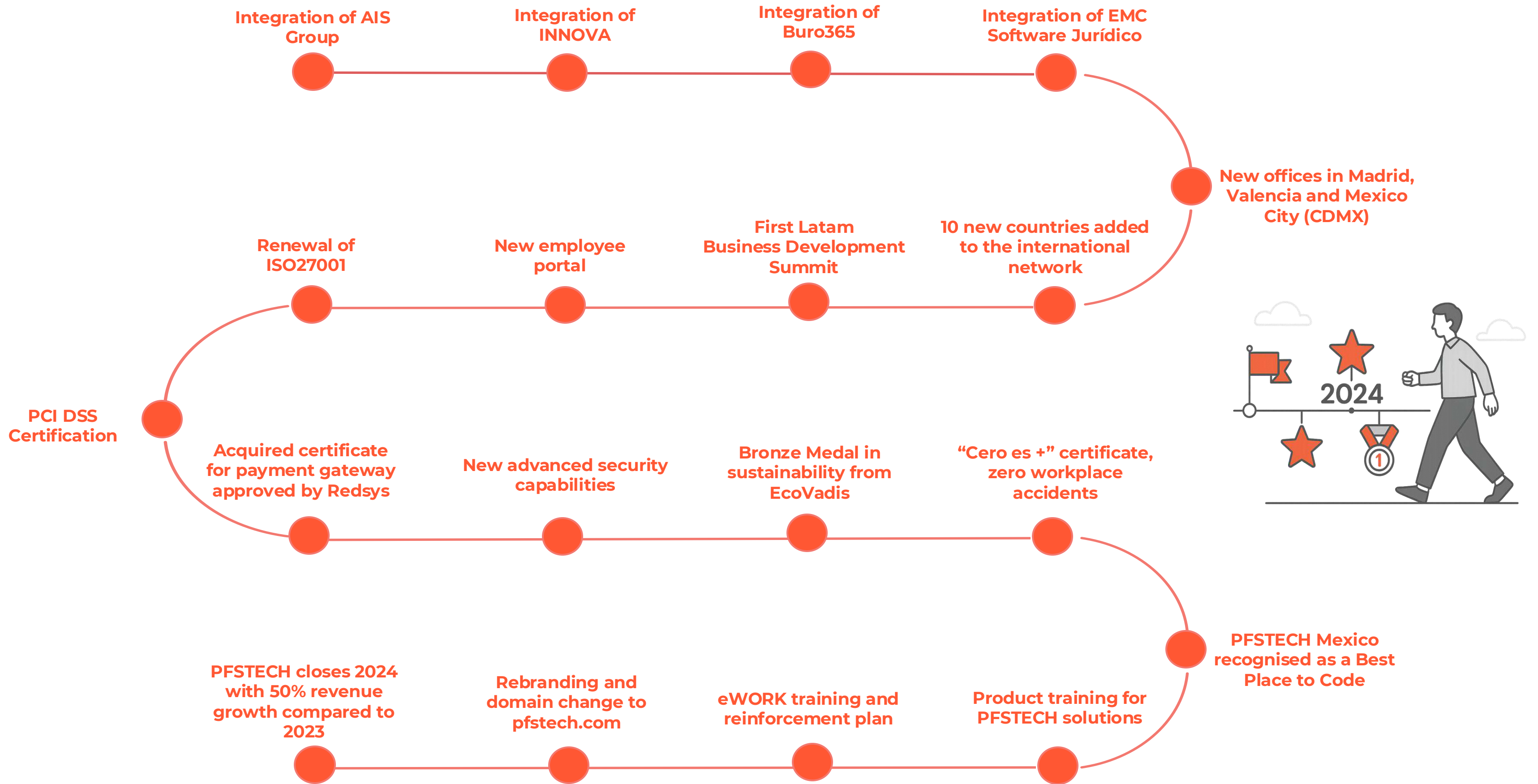
60%
Talent retention
improvement rate





- ▶ We have established a solid and transparent organisational structure
- ▶ The highest governing body is the Board of Directors, followed by the CEO and the general directors.
- ▶ To ensure effective and efficient decision-making, we have created various work areas, each with clearly defined responsibilities.

Key Milestones 2024



03

“Our commitment to people is one of the core pillars of PFSTECH's ESG strategy. We promote an inclusive, flexible and equitable work environment, encouraging the wellbeing and professional development of all our employees.”



People



Creation and operation of the Equality Committee



Equality and equity policies



eWORK model: flexibility and work-life balance



Development and continuous training programmes



Safe and healthy working environments

